

### **Financial Statements**

Years Ended September 30, 2014 and 2013



### Independent Auditor's Report

To the Board of Directors of Kennebec Valley Community Action Program

# **Report on the Financial Statements**

We have audited the accompanying financial statements of Kennebec Valley Community Action Program (a Maine nonprofit organization), which comprise the statements financial position as of September 30, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kennebec Valley Community Action Program as of September 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules on pages 18-20 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 20, 2015, on our consideration of Kennebec Valley Community Action Program's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Kennebec Valley Community Action Program's internal control over financial reporting and compliance.

Augusta, Maine February 20, 2015

Gibson Z Clain, LLC

# KENNEBEC VALLEY COMMUNITY ACTION PROGRAM Statements of Financial Position September 30, 2014 and 2013

			Septe	ember 30, 2014 and 2	2013					
	_		20	014		2013				
		Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
ASSETS								110000000000000000000000000000000000000		
Current assets:										
Cash and cash equivalents	\$	551,776	87,766	84,577	724,119	198,975	87,766	83,716	370,457	
	₽		67,700	04,377			67,700	03,710		
Designated cash and cash equivalents		1,347,484	-	15	1,347,484	1,657,337	-		1,657,337	
Accounts and grants receivable		1,583,837	10.75.	-	1,583,837	1,458,702	10 <del>7</del> 1	-	1,458,702	
Current portion of loans receivable, net		-	87	1,000	1,000	-		970	970	
Current portion of prepaid expenses		231,224			231,224	337,748			337,748	
Total current assets		3,714,321	87,766	85,577	3,887,664	3,652,762	87,766	84,686	3,825,214	
Property and equipment:										
Land		57,787	-	; <b>-</b>	57,787	57,787	-	-	57,787	
Buildings and improvements		3,796,484	_	-	3,796,484	3,780,485	-	_	3,780,485	
Equipment and fixtures		1,054,245	_	-	1,054,245	1,038,795	-	-	1,038,795	
Vehicles		1,742,203	-	-	1,742,203	1,688,969	-	-	1,688,969	
Total property and equipment		6,650,719	-		6,650,719	6,566,036		-	6,566,036	
Less: Accumulated depreciation		(2,656,104)	-	1-	(2,656,104)	(2,388,968)	_	-	(2,388,968	
Net property and equipment		3,994,615		-	3,994,615	4,177,068	-	-	4,177,068	
Other assets:										
Work in progress		157,230	-		157,230	220,679		-	220,679	
Investments		646,379	-	108,577	754,956	643,760	( <del>-</del> )	108,577	752,337	
Loans receivable, net of current portion		216,935	26,881	41,923	285,739	122,078	26,881	42,814	191,773	
Prepaid expenses, net of current portion		8,652,537	-	(#	8,652,537	8,633,200	-		8,633,200	
Total other assets		9,673,081	26,881	150,500	9,850,462	9,619,717	26,881	151,391	9,797,989	
Total assets	\$	17,382,017	114,647	236,077	17,732,741	17,449,547	114,647	236,077	17,800,271	
LIABILITIES AND NET ASSETS										
Current liabilities:										
Current portion of long-term debt	\$	102,793			102,793	103,469	_		103,469	
Current portion of obligation under capital lease	*	9,640	120	N20	9,640	18,364		-	18,364	
Accounts payable		599,420			599,420	567,161			567,161	
Short-term notes payable/lines of credit		399,420			399,420	112,000			112,000	
Accrued expenses		602,488	-	-	602,488	628,764	_		628,764	
Reserves		214,429	-	150		81,463		-	Y274 15-74 10	
Due to funding sources		26,167	-		214,429		.=.	-	81,463	
			•	-	26,167	117,436	-	-	117,436	
Deferred revenue  Total current liabilities		802,415 2,357,352			802,415 2,357,352	544,029 2,172,686			544,029 2,172,686	
Total current liabilities		2,357,352			2,337,332	2,172,000		-	2,172,000	
Non-current liabilities:										
Obligation under capital lease, net of current portion		7,702	-	-	7,702	17,243	-	-	17,243	
Long-term debt, net of current portion		12,467,574	-	<u> </u>	12,467,574	12,563,702	726		12,563,702	
Total non-current liabilities		12,475,276	-		12,475,276	12,580,945	-	-	12,580,945	
Total liabilities		14,832,628			14,832,628	14,753,631	(=)		14,753,631	
Total net assets		2,549,389	114,647	236,077	2,900,113	2,695,916	114,647	236,077	3,046,640	
Total liabilities and net assets	\$	17,382,017	114,647	236,077	17,732,741	17,449,547	114,647	236,077	17,800,271	
Total habilities and het assets	4	11/302/01/	114,04/	230,077	11,134,141	17,447,347	114,04/	230,077	17,000,2/1	

#### Statements of Activities

Years Ended September 30, 2014 and 2013

		2014					2013		
	() <del>.</del>	Temporaril		Permanently		M	Temporarily	Permanently	
		Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total
Revenues, gains and other support:									
Grants and contracts	\$	9,709,328	( <b>=</b> 0)	-	9,709,328	9,233,808	-		9,233,808
Program revenue		5,507,392	-	-	5,507,392	6,091,297	-		6,091,297
Other revenue		949,255	1-0	-	949,255	1,760,073	_	¥	1,760,073
In-kind		529,350	120	_	529,350	449,602	-	-	449,602
Total revenues, gains and other support		16,695,325		-	16,695,325	17,534,780	-		17,534,780
Expenses:									
Program services:									
Community services		6,158,763		-	6,158,763	7,201,055		-	7,201,055
Energy & housing services		3,078,246		-	3,078,246	2,825,144		-	2,825,144
Child & family services		5,972,340	(=)	1-1	5,972,340	5,516,159	-	-	5,516,159
Agency services		152,553	-	-	152,553	228,989	-	-	228,989
Total program expenses		15,361,902	(=)	-	15,361,902	15,771,347	-	-	15,771,347
Supporting services:									
Management & general		1,479,950		-	1,479,950	1,480,806	-		1,480,806
Total expenses		16,841,852	-		16,841,852	17,252,153	-	-	17,252,153
Change in net assets		(146,527)	•	14	(146,527)	282,627	,-,		282,627
Net assets, beginning of year		2,695,916	114,647	236,077	3,046,640	2,413,289	114,647	236,077	2,764,013
Net assets, end of year	\$	2,549,389	114,647	236,077	2,900,113	2,695,916	114,647	236,077	3,046,640

# KENNEBEC VALLEY COMMUNITY ACTION PROGRAM Statement of Functional Expenses Year Ended September 30, 2014

	8_		Program Ser	vices			Supporting Services	
	315	Community services	Energy & Housing services	Child & Family services	Agency services	Total program	Management and general	Total
Personnel	\$	2,327,688	703,056	2 264 260	2.454	6 200 264	1 000 017	7.004.004
Payroll taxes and employee benefits	P	646,628	214,673	3,264,369	3,151	6,298,264	1,003,017	7,301,281
Staff development		9,840	9,726	947,891	1,955	1,811,147	229,582	2,040,729
Travel		66,344		36,183	450	55,749	22,660	78,409
Office costs		DOM:	10,692	40,744	459	118,239	20,629	138,868
Insurance		34,634	37,736	44,245	30	116,645	41,041	157,686
		772	6,830	7,779	4,952	20,333	28,598	48,931
Telecommunications		61,560	19,211	35,920	531	117,222	16,66 <del>4</del>	133,886
Space and occupancy		160,635	198,421	155,340	18,436	532,832	45	532,877
Space and occupancy - in-kind		=	=	523,142	-	523,142	<u> </u>	523,142
Contract services		109,255	1,120,862	378,681	8,443	1,617,241	41,334	1,658,575
Contract services - in-kind		-		4,395	-	4,395	-	4,395
Vehicle		668,116	13,094	-	155	681,365	-	681,365
Housing property costs		-	80,268	-	2,484	82,752	84	82,752
Material & supplies		26,155	627,185	197,802	909	852,051	5,402	857,453
Material & supplies - in-kind		-	-	1,813	-	1,813	-	1,813
Direct client assistance		1,400,528	9 9 <del>9</del>	11,558	-	1,412,086	_	1,412,086
Administration		(2,575)	(777)		(4)	(6,966)	4000 3 <u>44</u> 0	(6,966)
Interest		7,104	14,749	257,698	18,585	298,136	468	298,604
Depreciation		78,639	18,576	27,803	89,795	214,813	11,260	226,073
Common carrier		211,064	20,5,0	-	-	211,064	-	211,064
Other		352,376	3,944	40,587	2,672	399,579	59,250	458,829
Total before general and administrative		6,158,763	3,078,246	5,972,340	152,553	15,361,902	1,479,950	16,841,852
General and administrative		550,092	171,714	757,287	857	1,479,950	(1,479,950)	
Total expenses	\$	6,708,855	3,249,960	6,729,627	153,410	16,841,852		16,841,852

# KENNEBEC VALLEY COMMUNITY ACTION PROGRAM Statement of Functional Expenses Year Ended September 30, 2013

	0		Program Ser	vices			Supporting Services	
		Community services	Energy & Housing services	Child & Family services	Agency services	Total program	Management and general	Total
Personnel	\$	2,295,084	787,088	3,089,684	-	6,171,856	1,016,755	7,188,611
Payroll taxes and employee benefits		628,983	235,481	859,493	47	1,724,004	217,560	1,941,564
Staff development		15,735	6,994	61,483	_	84,212	12,134	96,346
Travel		58,265	12,794	43,825	100	114,984	22,243	137,227
Office costs		42,560	41,700	37,638	1,403	123,301	52,698	175,999
Insurance		798	6,677	16,986	1,636	26,097	19,133	45,230
Telecommunications		71,724	25,425	37,504	-	134,653	15,262	149,915
Space and occupancy		200,204	215,222	132,769	8,880	557,075	-	557,075
Space and occupancy - in-kind			_	440,845	-	440,845	-	440,845
Contract services		85,295	896,271	251,306	75,612	1,308,484	17,317	1,325,801
Contract services - in-kind		-	-	7,035	-	7,035	-	7,035
Vehicle		604,903	17,575	-	-	622,478	_	622,478
Housing property costs			10,528	-	29,960	40,488	-	40,488
Material & supplies		22,301	505,050	212,240	42,763	782,354	11,740	794,094
Material & supplies - in-kind		_	-	1,722	-	1,722	-	1,722
Direct client assistance		2,564,950	-	10,598	₩/	2,575,548	_	2,575,548
Administration		(9,788)	(3,365)		<b>—</b>	(26,362)	_	(26,362)
Interest		14,384	12,499	259,485	11,419	297,787	595	298,382
Depreciation		74,006	27,158	26,772	55,208	183,144	11,834	194,978
Common carrier		476,951	-		-	476,951	-	476,951
Other		54,700	28,047	39,983	1,961	124,691	83,535	208,226
Total before general and administrative		7,201,055	2,825,144	5,516,159	228,989	15,771,347	1,480,806	17,252,153
General and administrative		549,821	189,008	741,977	-	1,480,806	(1,480,806)	
Total expenses	\$	7,750,876	3,014,152	6,258,136	228,989	17,252,153	-	17,252,153

### **Statements of Cash Flows**

Years Ended September 30, 2014 and 2013

		2014	2013
Cash flows from operating activities:			
Change in net assets	\$	(146,527)	282,627
Adjustments to reconcile change in net assets to	Ψ	(140,327)	202,027
net cash provided by operating activities:			
Depreciation		267,136	165,954
Unrealized gain on investments		(2,619)	(7,037)
Forgiveness of debt		(9,520)	(9,520)
Noncash contributions		(3,320)	(885,775)
(Increase) decrease in:			(003,773)
Accounts and grants receivable	=	(125,135)	700,039
Loans receivable		(93,996)	746
Prepaid expenses		87,187	(91,479)
Work in progress		63,449	557,094
Increase (decrease) in:		03,113	337,034
Accounts payable		32,259	(24,460)
Accrued expenses		(26,276)	35,249
Reserves		132,966	(177,991)
Due to funding sources		(91,269)	14,963
Deferred revenue		258,386	225,684
Net cash provided by operating activities		346,041	786,094
			•
Cash flows from investing activities:			
Purchase of property and equipment, net of retirements		(84,683)	(379,622)
Net cash used in investing activities		(84,683)	(379,622)
Cash flows from financing activities:			
Payments on obligation under capital lease		(10.265)	(2.022)
Repayment of long-term debt, net		(18,265)	(3,832)
Proceeds from (repayment of) short-term debt/lines of credit, net		(87,284)	(12,549)
Net cash used in financing activities		(112,000)	(548,400)
ivet cash used in illiancing activities	- V	(217,549)	(564,781)
Increase (decrease) in cash and cash equivalents		43,809	(158,309)
Cash and cash equivalents, beginning of year		2,027,794	2,186,103
Cash and cash equivalents, end of year	\$	2,071,603	2,027,794
		-	
Supplemental cash flow disclosures:			
Cash paid during the year for interest	\$	159,918	159,101
Cash paid during the year for taxes		-	-1
Noncash contribution of vehicles		-	885,775

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Nature of Activities** - Kennebec Valley Community Action Program (KVCAP) is a nonprofit agency organized to provide a focal point for anti-poverty and other social service efforts throughout the communities of the Kennebec Valley area. The accounting practices of the Organization are designed primarily to demonstrate stewardship of the funds entrusted to it, compliance with prescribed grant conditions and other special requirements, including the furnishing of certain amounts of cash or non-cash contributions to programs from nonfederal sources.

**Basis of Accounting** - The financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

**Basis of Presentation** - The Organization is required to report information regarding its financial position and activities according to three classes of net assets as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. For the years ending September 30, 2014 and 2013, \$114,647 of the Organization's net assets were temporarily restricted.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. For the years ending September 30, 2014 and 2013, \$236,077 of the Organization's net assets were permanently restricted. The permanently restricted net assets represent funds provided by NeighborWorks America for making loans and for capital projects. All resources granted to this fund must be maintained permanently. The Organization is permitted to transfer or expend only the income (or other economic benefits) derived from capital assets in excess of the Capital Fund Agreement (corpus).

**Expense Allocation** - The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Income Tax Status** - The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an organization that is not a private foundation under Section 509(a)(1). The Organization believes it has no uncertain tax positions with the Internal Revenue Service that require disclosure in the financial statements.

The Organization's federal Return of Organization Exempt from Income Tax (Form 990) for 2013, 2012, and 2011 are subject to examination by the IRS, generally for three years after they were filed.

**Cash and Cash Equivalents** - For purposes of the statements of cash flows, the Organization considers all checking and escrow accounts, and short-term debt securities purchased with a maturity of three months or less, to be cash equivalents.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

**Investments** - The Organization carries investments in marketable securities with readily determinable fair values at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities. The Organization also has an investment in Cony Village, LLC, a housing project in Augusta, Maine, which is accounted for under the equity method of accounting in its financial statements. It also has an investment in KVCAP Real Estate Development, Inc., a for-profit entity which began in 2012. The effect on the financial statements for 2014 and 2013 is immaterial, but it may require consolidation into the financial statements of KVCAP in future periods.

**Accounts and Grants Receivable** - Accounts and grants receivable consists primarily of revenue from various government grants and contracts. No allowance for uncollectible accounts has been established as all accounts receivable are believed to be collectible.

**Work in Process** – Work in progress consists of expenditures on agency projects which have not been completed during the fiscal year. These will be either capitalized (custom software design and building renovations) or sold (affordable housing development projects) at completion.

**Property and Equipment** - Property and equipment acquisitions with a unit cost of \$5,000 or more are recorded in unrestricted net assets. Assets acquired with grant funds have been reported to funding sources as being acquired with specific award funds and charged as expenditures to the source. These assets are separately identified so as to preclude charging subsequent awards for depreciation on those items. Depreciation is recorded on these assets ratably over estimated useful lives, which range from 20-40 years for buildings, 5-40 years for building renovations, 5-10 years for equipment and 5-15 years for vehicles. Depreciation expense for grant-funded assets is presented only within "Agency services" and is not allocated as an expense among grant-funded program activities. Depreciation expense on funded assets totaled \$74,202 and \$53,327 for the years ended September 30, 2014 and 2013, respectively.

Other assets have been purchased with unrestricted funds and are being utilized in the various program activities. These are referred to as "unfunded assets". These assets are being depreciated ratably over their estimated useful lives, which range from 40 years for buildings, 10-40 years for building renovations, 5-10 years for equipment and 5 years for vehicles. The related expense is charged directly to the program utilizing the asset or to the appropriate shared cost pool, which in turn is allocated among programs. Depreciation expense for unfunded assets totaled \$192,934 and \$112,627 for the years ended September 30, 2014 and 2013, respectively.

Leased property and equipment under capital leases is being depreciated over the lives of the various leases, as described in the Capital Leases note.

**Reclassifications** — Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

**Restricted and Unrestricted Revenue and Support** - Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is unrestricted by the donor is reported as an increase in unrestricted net assets. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished) temporarily restricted net assets are classified to unrestricted net assets and reported in the statements of activities as net assets released from restriction.

NeighborWorks America provided no capital grants for the years ended September 30, 2014 and 2013 for capital projects. Any such amounts are permanently restricted although proceeds on the capital projects, or interest earned, over and above the corpus may be transferred to unrestricted net assets for furthering the Organization's mission. However, should the Organization become defunct, all remaining interest earnings, capital projects proceeds, and the capital projects portfolios representing the use of these funds will revert to NeighborWorks America.

**In-kind Contributions and Expenses** - Consulting services, space and supplies used for program purposes are presented in the financial statements at estimated market value and recorded when received. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization in its Child and Family Services programs. K.V.C.A.P. received \$95,135 and \$169,713 worth of non-professional volunteer services during the years ended September 30, 2014 and 2013, respectively. These amounts are not included in the amount recognized in the financial statements at September 30, 2014 and 2013.

**Noncash Contributions** - In December 2012, the State of Maine Department of Transportation transferred title on 26 vehicles to the Organization that were previously leased. Included in this transaction were 5 vehicles gifted to the Organization from the Go Maine program in October 2012. The fair market value of the vehicles was \$885,775, which is included in "Other revenue" in the 2013 statement of activities. Depreciation is being taken on these donated vehicles over their estimated remaining useful lives, which range from 5 years for small passenger type vehicles (i.e. Caravans) to 15 years for larger multi-passenger buses.

**Deferred Revenue** - The Organization records unexpended grant awards that were received prior to year end as deferred revenue until related services are performed, at which time they are recognized as revenue.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **DESCRIPTION OF PROGRAMS**

**Community Services** – This department is comprised of two divisions. The Community Initiative and Social Services division offers programming to first-time parents, provides support services to pregnant and parenting teens, operates an employment education program, participates in a program to prevent child abuse and neglect, and maintains a walk-in teen center. The Transportation division has two components: operating public transit services in the Augusta, Waterville and Skowhegan areas, and providing door-to-door transportation services through a network of volunteers for medical and social service appointments.

**Child & Family Services** - The Child & Family Services department operates Head Start and Early Head Start programs throughout northern Kennebec and all of Somerset Counties, provides high-quality childcare services to families with children ages 6 weeks to 5 years old, and offers comprehensive Head Start and child care services.

**Energy & Housing Services** - The Energy & Housing Services department provides home weatherization and other energy saving services in Kennebec, Somerset, Lincoln, and Sagadahoc Counties; as well as provides home energy and telephone assistance services, operates home repair/loan programs, and coordinates the distribution of food commodities through a network of 48 food pantries and soup kitchens in Kennebec and Somerset Counties. The department also provides a comprehensive homebuyer education course, individual pre- and post-purchase counseling services, foreclosure prevention counseling, credit counseling, and develops homeownership opportunities through new construction and purchase/rehab activities.

**Agency Services** – The Agency Services department offers programs designed to increase the operations and efficiency of the Organization in regards to providing all other program services.

# CONCENTRATIONS OF CREDIT RISK ARISING FROM CASH DEPOSITS IN EXCESS OF INSURED LIMITS

The Organization maintains their cash balances consisting of checking accounts and savings accounts in financial institutions located in Maine, with the exception of two reserve accounts established at the close of a New Market Tax Credit transaction for Educare Central Maine programming and operations and held at the investor bank's facility in Minnesota. The Federal Deposit Insurance Corporation insures balances up to \$250,000 for all accounts. In addition, one bank has entered into an agreement with the Organization, which provides a collateralized perfected interest in certain securities held by the bank for the checking account balances. As of September 30, 2014 and 2013, the Organization's cash balances were either insured by federal depository agencies or within the bank's collateralized agreement.

INVESTMENTS				
Marketable investments are stated at fair value and cons	sist of the	e following:		
Market		<u>2014</u>	2013	
Common and preferred stock	\$	19 290	16 671	

### INVESTMENTS, CONTINUED

Investment return for KVCAP on the above stocks and bonds is summarized as follows:

2014

2013

Unrealized gains

2,619

7,037

The investment in Cony Village, LLC, which KVCAP has a 50% interest, totaled \$734,666 as of September 30, 2014 and 2013.

The investment in KVCAP Real Estate Development, Inc., which KVCAP has a 100% interest, totaled \$1,000 as of September 30, 2014 and 2013.

#### LOANS RECEIVABLE

KVCAP receives funds under housing programs where funds are loaned to qualified low-income individuals. Repayments of loans are returned to the revolving fund to allow for additional loans. The loans receivable totaled \$15,758 and \$16,619 at September 30, 2014 and 2013, respectively. No allowance is considered necessary as management feels all amounts will be collected.

KVCAP also receives grant funds from the Maine State Housing Authority, Federal Home Loan Bank, and other funding sources to lend to qualified low-income individuals. These loans are not required to be repaid unless certain provisions of the agreements are not met or followed over a predetermined amount of time. The time constraints range from 5-20 years depending on the note and the funding source. The amount of these loans receivable totaled \$412,148, less a \$236,024 reserve for uncollectible loans at September 30, 2014 and 2013.

KVCAP served as the developer for the Gerald Senior Residence project in Fairfield, Maine. At the time of closing, there were certain obligations that were not funded due to the cash flow of the project. KVCAP signed three promissory notes with Gerald Hotel Associates, LP to provide funding for these obligations. Payment is due as funding becomes available. The amount of these loan receivables totaled \$94,857 and \$0 at September 30, 2014 and 2013, respectively.

#### LINES OF CREDIT

At September 30, 2014 and 2013, the Organization had the following lines of credit available for use:

Working capital line of credit agreement with a bank in the amount of \$500,000. Advances are payable on demand including interest at the base borrowing rate, as the Highest Prime rate as quoted in the Wall Street Journal and are unsecured. The line of credit agreement expires April 1, 2015. There was no outstanding balance at September 30, 2014 and 2013.

#### LINES OF CREDIT, CONTINUED

Housing guidance line(s) of credit with a bank in the amount of \$500,000. The guidance line permits advances to be used exclusively for the purchase of real estate of which the bank will hold the first mortgage. Advances to purchase real estate will not exceed 80% of the appraised value. The line of credit expires October 31, 2015, and can be renewed. The following is the detail of open lines of credit at September 30, 2014 and 2013:

Housing line of credit for 30 Village Circle, in Augusta, Maine in the amount of \$112,000. The balance at September 30, 2014 and 2013 was \$0 and \$112,000, respectively.

LONG-TERM DEBT	Wax a promise to	
At September 30, long-term debt consisted of the following:	<u>2014</u>	2013
\$40,000 note payable to Skowhegan Savings Bank, payable in monthly installments of \$329 including interest at 7.75% through August 2016, secured by the Skowhegan Child Development Center, Skowhegan, Maine.	5,858	9,212
\$300,000 note payable to Skowhegan Savings Bank, payable in monthly installments of \$2,156 including interest at 7.75% through October 2016, secured by the Boulette Building in Skowhegan, Maine.	202,146	211,944
\$97,900 interest-free forgivable note to the Maine State Housing Authority due May 2017, secured by Augusta T-house. Repayment is deferred until the earlier of a default, sale, transfer, or \$48,950 is to be forgiven at the end of 10 years and the remaining shall be forgiven at 1/10 for years ten through twenty.	14,685	19,580
\$92,500 interest-free forgivable note to the Maine State Housing Authority due May 2017, secured by the Augusta T-house. Repayment is deferred until the earlier of a default, sale, transfer, or \$46,250 is to be forgiven at the end of 10 years and the remaining shall be forgiven at 1/10 for years ten through twenty.	13,875	18,500
\$250,000 note payable to Genesis Fund, payable in monthly installments of \$4,833 with 6% interest through September 8, 2015, secured by a mortgage deed on property located at 101 Water Street, Waterville.	56,157	109,051

LONG-TERM DEBT, CONTINUED			
\$9,505,755 note payable to CCM Community Developm Secured by a leasehold mortgage on the Education Center, 56 Drummond Avenue, Waterville, Main principal is deferred and unallowable for first sequarterly interest-only payments at .961% through On April 1, 2019, quarterly interest and princip \$84,666 will commence through October 1, 2019 leasehold mortgage on Educare Central Maine Ave., Waterville.	are Central Maine ne. Repayment of even years with ough January 1, 2019. al payments of 51, secured by	9,505,755	9,505,755
\$2,649,245 note payable to CCM Community Developm Secured by a leasehold mortgage on the Educa Center, 56 Drummond Avenue, Waterville, Main of principal is deferred and unallowable for first with quarterly interest only payments at .961% January 1, 2019. On April 1, 2019, quarterly in payments of \$23,596 will commence through C secured by leasehold mortgage on Educare Cen 56 Drummond Ave., Waterville.	are Central Maine ne. Repayment t seven years through nterest and principal October 1, 2051,	2,649,245	2,649,245
36 Didiffinond Ave., Waterville.		2,049,243	2,049,243
\$54,240 note payable to Kennebec Savings Bank, paya installments of \$1,237 with 4.5% interest throu secured by agency copiers.	-	23,801	37,241
\$108,000 note payable to Skowhegan Savings Bank, p installments of \$1,159 including interest at a fix through July 17, 2018. On July 17, 2018, inter on the 5 year FHLB rate + 3.5% through July 2	xed rate of 5.25% rest will be based		
by property located at 58 Village Circle, August	150	98,845	106,643
l suuvank markinn		12,570,367	12,667,171
Less current portion	10	102,793	103,469
Long-term debt	\$	12,467,574	12,563,702
Maturities on long-term debt are as follows: <u>Fiscal year</u>			
2015	\$ 102,793		
2016	222,628		
2017	19,478		
2018	10,494		
2019	11,062		
<u>Thereafter</u>	12,203,912		
Total	\$ 12,570,367		

#### CHANGE IN NET ASSETS

For the year ended September 30, 2014, the change in net assets of \$(146,527) was arrived at as follows:

Total change in net assets	\$ (146,527)
Less: Expenses on agency reserves	(1,342)
Net deficit from operations	(145,185)
Less: Annual depreciation	(267,136)
and agency reserves)	\$ 121,951
Excess revenue over expenses (before depreciation	

The total change in net assets of (\$146,527) includes the noncash expenses related to the New Market Tax Credit transaction for the long-term lease of the Educare Central Maine facility.

For the year ended September 30, 2013, the change in net assets of \$282,627 was arrived at as follows:

Total change in net assets	\$	282,627
Less: Expenses on agency reserves	***	(1,342)
Net surplus from operations		283,969
Less: Annual depreciation		(165,954)
and agency reserves)	\$	449,923
Excess revenue over expenses (before depreciation		

The total change in net assets of \$282,627 includes the noncash contribution to the agency of vehicles, offset by noncash expenses related to the New Market Tax Credit transaction for the long-term lease of the Educare Central Maine facility.

#### OPERATING LEASES

The Organization leases two postage machines, one in its Skowhegan office and one in its Augusta office. Both leases expired December, 2013, and the lease for the Augusta postage machine was extended to June 2017. Future minimum payments are \$832 due in the subsequent fiscal year. Lease expense for the years ended September 30, 2014 and 2013 were \$878 and \$1,848, respectively.

#### CAPITAL LEASES

The Organization entered into a capital lease for equipment (postage machine) during the year ended September 30, 2013. The economic substance of the lease is that the Organization is financing the acquisition of the asset through the lease, and, accordingly, it is recorded in the Organization's assets and liabilities.

### CAPITAL LEASES, CONTINUED

The following is a schedule by years of future minimum payments required under the lease together with its present value as of September 30, 2014:

Year ended September 30:	
2015	\$ 2,880
2016	2,880
2017	2,880
2018	2,160
Total minimum lease payments	10,800
Less amount representing interest	 (399)

#### Present value of minimum lease payments \$ 10,401

The following is a schedule by years of future minimum payments required under the lease together with its present value as of September 30, 2013:

Year ended September 30:	
2014	\$ 2,880
2015	2,880
2016	2,880
2017	2,880
2018	2,160
Total minimum lease payments	13,680
Less amount representing interest	(633)

### Present value of minimum lease payments \$ 13,047

Amortization of the assets held under the capital leases is included with depreciation expense.

The Organization entered into a capital lease for equipment (telephone system upgrade) during the year ended September 30, 2010. The economic substance of the lease is that the Organization is financing the acquisition of the assets through the lease, and, accordingly, they are recorded in the Organization's assets and liabilities.

The following is a schedule by years of future minimum payments required under the lease together with its present value as of September 30, 2014:

Present value of minimum lease payments	\$ 6.941
Less amount representing interest	 (638)
September 30, 2015	\$ 7,579
Year ended:	

#### CAPITAL LEASES, CONTINUED

The following is a schedule by years of future minimum payments required under the lease together with its present value as of September 30, 2013:

Year ended September 30:	
2014	\$ 16,796
2015	 7,679
Total minimum lease payments	24,475
Less amount representing interest	(1,915)

# Present value of minimum lease payments \$ 22,560

Amortization of the assets held under the capital leases is included with depreciation expense.

In 2011, KVCAP also entered into a capital lease arrangement for real estate including a building, land, furniture and fixtures. The lease term is sixty-five years and a single, lump-sum rental payment was made totaling \$9,025,984. In addition to the lump-sum payment, other costs related to the lease and related financing totaled \$1,277,226. At a discount rate of 3.25% for the lease term, the present value and capitalized fair value of the building and land is \$1,288,601. The balance of the costs, \$8,598,550 at September 30, 2014, and \$8,737,236 at September 30, 2013, is presented as prepaid interest. Both the leased building and the prepaid interest are being amortized over the lease term.

#### **RESTRICTIONS ON NET ASSETS**

Temporarily restricted net assets consist of the following revolving loan funds:

<u>2014</u> <u>2013</u>

MSHA housing preservation revolving loan fund

\$ <u>114,647</u> <u>114,647</u>

Permanently restricted net assets consist of the following:

2014 2013

NeighborWorks America Loan/Capital Funds \$ 236

236,077 236,077

#### CONCENTRATION OF REVENUE

Of the revenues received by the Organization in fiscal year 2014 and 2013, approximately 81% and 82%, respectively, were from state and federal funded grants, contracts and fee agreements. Changes in reimbursement methods or reductions in available funds could adversely affect operations if alternative funding sources are not readily available.

#### COMMITMENTS AND CONTINGENCIES/SUBSEQUENT EVENTS

Financial assistance from federal and state governmental entities in the form of grants and fees is subject to adjustment by the grantor. Such adjustments could result in claims against the Organization. No provision has been made for any liabilities that may arise from such grantor adjustments since the amounts, if any cannot be determined at this date.

In December 2011, the Organization received notification from the Maine Human Rights Commission indicating that a complaint had been filed against the Organization alleging illegal discrimination under the Maine Human Rights Act due to a physical disability on the basis of public accommodation and/or employment discrimination. The complaint was filed by a volunteer driver for the Transportation program that is no longer being used to provide services to clients and who was at no time an employee of the Organization. Counsel has been engaged to address this matter and a motion to dismiss the employment discrimination claim was filed in January 2012. In August 2013, the Organization was notified by the Maine Human Rights Commission that there were reasonable grounds to believe that unlawful discrimination did occur. This matter was settled in August 2014 at no cost to the Organization.

In November 2012, notification was received that a complaint has been filed against the Organization, Maine State Housing Authority, and a contractor of the Organization. The complaint was filed by a client of the agency's weatherization program for work that was completed in 2010 alleging that the work damaged their home and requesting a replacement mobile home in settlement. This matter was settled in November 2013 at no cost to the Organization.

In December 2013, notification was received that a complaint has been filed against the Organization by a client of the energy services program. The complaint alleges that work completed by the program between 2007 and 2011 damaged the home and requesting a replacement home in settlement. This matter was closed with no settlement and no cost to the Organization.

In January 2014, notification was received that a complaint has been filed against the Organization. The complaint was filed by a consumer of the Organization's transit bus service alleging discrimination by the Organization in providing bus service. It was found that there was no basis for the claim that discrimination had occurred. This matter was dismissed in March 2014.

In March 2014, notification was received of a potential complaint being filed against the Organization. The complaint was being brought forth by a former contractor of the agency's weatherization program alleging discrimination for not providing promised work to the contractor which resulted in significant losses and closure of operations. Counsel has been engaged to address this matter, and to date no complaint has been filed against the Organization. Further action on this matter is pending, and any effect on the financial statements of the Organization is unknown at this time.

In December 2014, notification was received of a potential complaint being filed against the Organization. The complaint was being brought forth by a former employee alleging wrongful termination under the Whistleblower Act after making a claim of fraudulent activity within the program. An investigation into the claim found that no fraudulent or improper activity occurred and termination was based upon the agency's policy of Absence without Authorization. Counsel has been notified. Further action on this matter is pending, and any effect on the financial statements of the Organization is unknown at this time.

COMMITMENTS	AND CONTINGENCIES/SUBSEQUENT EVENTS,	CONTINUED

Subsequent events were evaluated through February 20, 2015, which is the date the financial statements were available to be issued, and no events occurred other than those disclosed elsewhere in the notes to the financial statements.

### Schedule of Financial Position Educare and Non-Educare Portion

September 30, 2014

		KVCAP	KVCAP		
		Educare	Non-Educare	Total	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	158,511	565,608	724,119	
Designated cash and cash equivalents	т	1,347,484	-	1,347,484	
Accounts and grants receivable		411,181	1,172,656	1,583,837	
Due (to)/from KVCAP Non Educare Programs		43,065	(43,065)	-	
Current portion of loans receivable, net		-	1,000	1,000	
Current portion of prepaid expenses		167,888	63,336	231,224	
Total current assets		2,128,129	1,759,535	3,887,664	
Property and equipment:					
Land		_	57,787	E7 70°	
Buildings and improvements		1,288,601	2,507,883	57,787 3,796,484	
Equipment and fixtures		1,200,001	1,054,245		
Vehicles		_	1,742,203	1,054,245	
Total property and equipment		1,288,601	5,362,118	1,742,203	
Less: Accumulated depreciation		(57,822)	(2,598,282)	6,650,719	
Net property and equipment		1,230,779	2,763,836	(2,656,10 <sup>4</sup> 3,994,615	
Other assets:			457.000		
Work in progress Investments		-	157,230	157,230	
		-	754,956	754,956	
Loans receivable, net of current portion		- 0 474 424	285,739	285,739	
Prepaid expenses, net of current portion  Total other assets		8,471,421 8,471,421	181,116 1,379,041	8,652,537 9,850,462	
Total assets	\$	11,830,329	5,902,412	17,732,741	
		18			
LIABILITIES AND NET ASSETS					
Current liabilities:	1				
Current portion of long-term debt	\$	-	102,793	102,793	
Current portion of obligation under capital lease Accounts payable		-	9,640	9,640	
V			599,420	599,420	
Accrued expenses Reserves			602,488	602,488	
Due to funding sources		: <del></del> :	214,429	214,429	
Deferred revenue		-	26,167	26,167	
Total current liabilities			802,415 2,357,352	802,415 2,357,352	
		1000	2/00//002		
Non-current liabilities:				1046 Architectus	
Obligation under capital lease, net of current portion		=	7,702	7,702	
Long-term debt, net of current portion		12,155,000	312,574	12,467,574	
Total non-current liabilities		12,155,000	320,276	12,475,276	
		12,155,000	2,677,628	14,832,628	
Total liabilities					
		(324,671)	3,224,784	2,900,113	

#### **Schedule of Activities**

### Educare and Non-Educare Portion Year Ended September 30, 2014

		KVCAP	KVCAP		
		Educare	Non-Educare	Total	
Revenues:					
Grants and contracts	\$	2,651,424	7,057,904	9,709,328	
Program revenue	Ψ	990,387	4,517,005	5,507,392	
Other revenue		120,616	828,639	949,255	
In-kind		-	529,350	529,350	
				525/555	
Total revenue		3,762,427	12,932,898	16,695,325	
Expenses:					
Personnel		1,977,786	5,323,495	7,301,281	
Payroll taxes and employee benefits		608,447	1,432,282	2,040,729	
Staff development		26,630	51,779	78,409	
Travel		15,551	123,317	138,868	
Office costs		21,539	136,147	157,686	
Insurance		2,432	46,499	48,93	
Telecommunications		20,795	113,091	133,886	
Space and occupancy		118,387	414,490	532,877	
Space and occupancy - in-kind		-	523,142	523,142	
Contract services		190,835	1,467,740	1,658,575	
Contract services - in-kind		=	4,395	4,395	
Vehicle		-	681,365	681,365	
Housing property costs		_	82,752	82,752	
Material & supplies		161,939	695,514	857,453	
Material & supplies - in-kind		=	1,813	1,813	
Direct client assistance		8,770	1,403,316	1,412,086	
Administration		(2,187)	(4,779)	(6,966	
Interest		255,746	42,858	298,604	
Depreciation		22,520	203,553	226,073	
Common carrier			211,064	211,064	
Other		21,104	437,725	458,829	
Total before general and administrative		3,450,294	13,391,558	16,841,852	
General and administrative		457,078	(457,078)		
Total expenses		3,907,372	12,934,480	16,841,852	

# Schedule of Cash Flows

## Educare and Non-Educare Portion Year Ended September 30, 2014

		KVCAP	KVCAP		
	* <u>* * * * * * * * * * * * * * * * * * </u>	Educare	Non-Educare	Total	
Cash flows from operating activities:					
Change in net assets	\$	(144,945)	(1,582)	(146,527)	
Adjustments to reconcile change in net assets to net	Ψ	(111,515)	(1,302)	(140,327)	
cash provided by (used in) operating activities:					
Depreciation		19,825	247,311	267,136	
Unrealized gain on investment		15,025	(2,619)	(2,619)	
Forgiveness of debt		_	(9,520)	(9,520)	
(Increase) decrease in:			(3,320)	(3,320)	
Accounts and grants receivable		(15,045)	(110,090)	(125,135)	
Due (to)/from KVCAP Non-Educare		(169,454)	169,454	(123,133)	
Loans receivable		(103,434)	(93,996)	(03.006)	
Prepaid expenses		109,484	(22,297)	(93,996)	
Work in progress		109,707	63,449	87,187 63,449	
Increase (decrease) in:			03,449	03,449	
Accounts payable			32,259	22.250	
Accrued expenses			(26,276)	32,259	
Reserves		(12,322)	145,288	(26,276)	
Due to funding sources		(12,322)		132,966	
Deferred revenue		(5,000)	(91,269)	(91,269)	
Net cash provided by (used in) operating activities		(217,457)	263,386 563,498	258,386 346,041	
rect cash provided by (asea in) operating activities		(217,737)	064,606	340,041	
Cash flows from investing activities:					
Purchase of property and equipment, net of retirements		_	(84,683)	(84,683)	
Net cash used in investing activities			(84,683)	(84,683)	
The sacrification of the sacri			(04,003)	(64,063)	
Cash flows from financing activities:					
Payments on obligations under capital leases, net		-	(18,265)	(18,265)	
Proceeds from (repayment of) long-term debt, net		_	(87,284)	(87,284)	
Proceeds from (repayment of) short-term debt, lines of credit, net		-	(112,000)	(112,000)	
Net cash provided by (used in) financing activities		-	563,420	(217,549)	
the east provided by (asea my marking activities			303,420	(217,349)	
Increase (decrease) in cash and cash equivalents		(217,457)	261,266	43,809	
and case (assistance) in cash and cash equivalents		(217,437)	201,200	43,009	
Cash and cash equivalents, beginning of year		1,723,452	304,342	2,027,794	
	*		30 1/3 12	2,027,731	
Cash and cash equivalents, end of year	\$	1,505,995	565,608	2,071,603	
Supplemental cash flow disclosures:					
Cash paid during the year for interest	•	116 010	42 100	150.010	
Cash paid during the year for interest  Cash paid during the year for taxes	\$	116,810	43,108	159,918	
Cash pala during the year for taxes					